

## **PRIMAVERA® DELIVERS SUPERIOR INTEGRATED PROGRAM MANAGEMENT SOLUTION**

### ***Contract Manager (version 12.0) Accelerates Team Collaboration Through Improved Document Controls, Email Integration and Flexible Workflows***

**PHILADELPHIA, PA**, April 24, 2008 – Primavera Systems, Inc., today announced the immediate availability of its newly released and updated integrated program management solution for the architecture, engineering and construction (AEC) industry. Primavera offers the industry's only complete solution to enable companies to manage all aspects of their projects and programs successfully.

"Our goal was to implement an integrated program management system so we could communicate effectively and transparently with the project sponsors the operations and maintenance staff, as well as the people doing the design, engineering and contract management," said Rick Shay, Director of Program and Contract Management, at the Metropolitan Atlanta Rapid Transit Authority (MARTA). "Primavera enabled us to get up and running quickly. We now have a single version of the truth for the entire program, using one solution, which gives us a solid foundation for managing and controlling all of our projects. Best of all – it's easy to use."

MARTA is the ninth largest transit system in the U.S., providing rail and bus service for approximately 1.6 million people in the metro Atlanta area. Shay uses Primavera to manage the \$3 billion program for the organization's 10-year capital improvement plan, which encompasses everything from small (\$500K) facility renovation projects to multi-million (\$200M) system and vehicle upgrades.

"Contract Manager plays a vital role in Primavera's integrated program management solution because it gives the entire project team the ability to collaborate with current information and clear accountability," said Richard Sappé, AEC Industry Market Manager at Primavera. "When these change management and collaboration capabilities are combined with P6's forecast analytics, time and resource planning, and Pertmaster's risk management, Primavera's offering becomes a powerful, complete solution to deliver projects and programs successfully."

To maximize the opportunity for program success, managers need an integrated system that combines all of these fundamentals into a single solution that they can use consistently throughout their organizations to achieve complete control over changes and deliver projects on schedule and on-budget. The critical components of Primavera's solution include collaboration, cost control, and resource planning based on accurate schedules and historical trends.

Contract Manager is an important part of Primavera's integrated program management solution. The latest version of Contract Manager makes it easier for organizations to oversee all the moving pieces in a program, so that everyone knows who is responsible for what and turnaround times can be reduced.

With Contract Manager (version 12.0), AEC firms and facility owners operators can address change management challenges such as:

- **Claims avoidance:** Tracking and logging RFIs, change requests and change orders is only part of effectively managing change. Contract Manager enables organizations to proactively prevent claims by providing a collaborative platform with flexible workflows that ensure full accountability across all stakeholders in the change management process. Users can now capture and record email correspondence and attached files from email servers, such as Microsoft Outlook, without having to switch applications and re-enter data.
- **Management of contractors and the supply chain:** The change process itself can further delay projects or increase costs and resource requirements. Contract Manager helps project managers objectively evaluate contractor performance to keep things on track. Additionally, the automated progress payment capabilities within Contract Manager help maintain good relationships with subcontractors and vendors by ensuring timely payments are made based on performance.
- **Procurement and progress payment:** Coordinating and synching procurement with field requirements can be particularly challenging across multiple stakeholders. Contract Manager facilitates the consistent and transparent management of equipment, materials and services throughout a project or program. Contract Manager improves and accelerates the review and approval process by providing multiple routing options, configurable to work with an organization's business needs.

### **About Primavera**

Primavera is a software company that provides business solutions for a project-driven world. The company helps organizations identify which projects are most important, and makes it easy for people to work collaboratively on those projects and deliver them successfully. Primavera solutions are industry-specific and highly scalable, with the power to support global enterprises. Primavera

solutions have ensured the success of projects collectively worth more than \$6 trillion, ranging from small to large projects as well as public and private projects. Primavera solutions have successfully managed IT projects that span the globe, the complex manufacturing of high tech products, construction of the world's tallest buildings, ongoing multi-billion dollar oil discovery projects, and space exploration.

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